

Program

of 6th Baku International Banking Conference of CIS countries called “CIS financial markets – the basis of economic integration within the CIS community”

Baku City, Azerbaijan Republic

November 14-17, 2013

November 14, Thursday

All day long	Arrival to Baku
All day long	Accommodation of the Conference participants in “Four Seasons Hotel Baku” (Baku City, 77/79 Neftchilar Avenue)
21:00-00:00	Welcome cocktail in the hotel

November 15, Friday

09:00-10:00	Registration of the participants in the lobby of “Four Seasons Hotel Baku”
09:00-10:00	Coffee break
10:00	Opening of the Conference

Welcome message: **Sergey N. Lebedev** – Chairman of the Executive Committee – Executive Secretary of the Commonwealth of Independent States

10:10-13:00	Plenary session “Reserves for growth of financial & banking systems of the CIS under conditions of CIS countries’ national economics slowdown”
--------------------	---

Moderator: **Jahangir Hajiyev** – Chairman of the Board of OJSC «International Bank of Azerbaijan», First Vice-President of the Financial & Banking Council of CIS (the “FBC CIS”)

Anatoly B. Kazakov – Chairman of the Coordination Committee of FBC CIS

Speakers:

Elman S. Rustamov* – Chairman of the Central Bank of Azerbaijan Republic

Vasily N. Titov – First Deputy Chairman of the Board of OJSC VTB Bank

Djamshed Yousufeon – First Deputy Chairman of National Bank of Tajikistan Republic

Robert B. Zoellick – Chairman of Goldman Sachs International Advisors

Alexander V. Murychev – Chairman of the International Banking Council of CIS, Executive Vice-President of Russian Union of Industrialists & Entrepreneurs (RUIE)

Istvan Lengyel – General Secretary of the Banking Association of Central & East European Countries

Lyudmila E. Kamenkova – Chairman of Economic Affairs Court of CIS

Dmitry E. Grishankov – General Director of rating agency “Expert RA”

Alexey V. Novikov – Managing Director of Thomson Reuters Russia & CIS

Lev Dorf – Analyst, Financial Institutions Group of Moody's Investors Service

Vugar Aliev – Managing Partner of KPMG Azerbaijan

Igor I. Melamed – General Director of CJSC “International Center for regional development”

*TBD

Topics to discuss:

- Reserves for steady development of financial & banking systems in the CIS countries
- Advantages of financial sector integration basing on experience of CIS, UEC, EU
- State programs of export support in CIS countries
- Factors to increase investment attractiveness of the financial sector of CIS
- Features and prospects of cooperation of financial institutions of CIS with other regional and international entities
- Role of Central (National) banks and development institutions of CIS countries in formation of integrated financial markets
- Creation of a Single Payment Area in the frames of increasing integration processes within the Commonwealth: is there a real need for that?
- Securitization of assets of banking systems of CIS countries in the framework of creation of regional financial centers
- Access to long-term financing: international experience and practice

13:00-14:00**Lunch****14:00-17:00****Panel I****“A marketplace for retail financial products within the Commonwealth: new growth opportunities or unjustified risk?”****Moderator:****Pavel P. Nefidov** – General Director of the FBC CIS**Speakers:****Bruno Opplinger** – Partner, EMEIA Financial Services Advisory – Risk, Moscow, EY**Alexander V. Konopasevich** – Chairman of the Board of Directors of OJSC “Plus Bank”, Head of Representative Office of National Economic Chamber of Kazakhstan in Moscow**Victor S. Kamenkov** – Head of financial law and juridical adjustment economical activity of Belorussian State University**Behnam B. Gurbanzade** – Director of Islamic Banking Department of OJSC “International Bank of Azerbaijan”**Aleksey V. Buzdalin** – CJSC “Interfax Business Service” Deputy General Director**Petr V. Gladkov** – Vice-president of Rietumu banka Moscow office**Topics to discuss:**

- Development trends of retail products in CIS countries
- Strategic impacts of Basel II/III for Commercial Banks
- Development of Remote Banking Services Centers (RBSC) in CIS countries
- Prospective technologies in retail lending (NFC etc.)
- Formation of the secondary market for mortgage bonds refunding in CIS
- Threats and growth drivers of a retail loan portfolio under conditions of toughening competition and emerging risks
- Maximization of involvement of non-bank private savings into banking turnover (including long-term mortgage deposits)
- Bankruptcy risks of borrowers and methods to mitigate them
- Juridical regulation of consumer lending and individuals’ bankruptcy

20:00-00:00**Gala reception (“Art Garden” restaurant, 22 Asef Zeynalli, Icheri Sheher, Buku)****November 16, Saturday****09:00-10:00****Registration of participants in the conference hall of the hotel****09:00-10:00****Coffee break**

10:00-11:30 **Panel II**
“Human resources as the foundation for a successful functioning of a business”

Moderator: **Pavel P. Nefidov** – General Director of the FBC CIS

Speakers:

Victor A. Kornilov – Executive Director of MOO “Guild of Financiers’

Akhmed M. Kahrیمانov – Deputy General Director of FBC CIS

Andrey E. Bespalov – Chairman of HR Resources Management Committee of International Congress of Industrialist and Entrepreneurs

Topics to discuss:

- Profitability of banking products as a derivative of quality of staff of financial institutions
- Implementation of international standards of the staff qualification – an important reserve to increase profitability of financial institutions
- A necessity to create an integrated system of professional standards and certification of banking professionals of CIS
- Banking staff monetary motivation management
- Basel II Standard and its influence on management of staff in banking
- A system of a remote banking learning of FBC CIS – possibilities and advantages
- An effective staff management as a corporate competitive edge
- A labor market of the financial sector of 2013 in CIS countries: trends & prognosis
- IT solutions for staff management
- HR factor influence on an effective strategic business development
- Modern HR instruments in banking
- Automation of staff assessment. How to effectuate the time during the process?
- Prospective methods of staff assessment

11:30-13:00 **Panel III**
“Investment activity of FBC CIS”

Moderator: **Akhmed M. Kahrیمانov** – Deputy General Director of FBC CIS

Speakers:

Aleksey G. Filinovich – Deputy Director for development of “Teploenergoservis”

Andrey G. Zamyatin – Rector of Tourism and resorts development institute

Ivan B. Petukhov – Chief Analyst of FBC CIS

13:00-14:00	Lunch
13:00-19:00	Tennis tournament (Tennis Academy of Baku, sheltered courts, 8-th micro-district, Ibrahim Pasha Dadashev street)
12:30	Transfer to tennis courts from the main entrance of “Four Seasons Hotel Baku”
15:00-17:30	Excursions
18:00-20:00	The concert (International Center “Mugam”, Baku City, Neftchilar Avenue 9)
20:00-00:00	Gala reception (National Coastal Park, “Sadaf” restaurant)

November 17, Sunday

All day long **Departure of participants from Baku**